

Tenant Agency Fees Comparison

(per couple, inc. vat. based on an average rent of £1000pcm. Correct as at May 2014)

AT WILKINSON ESTATES, WE BELIEVE IN DOING A GREAT JOB FOR A FAIR FEE.

We charge a fee to our landlords for letting/managing their property and a fee to a tenant for administration work, referencing and extending a tenancy.

Many agents charge far greater tenant fees than we do; The primary reason for this is to squeeze profits out of a tenant, often so that the agent can offer a lower fee to the landlord.

We believe this is counter-productive for both landlord and tenant.

For the landlord, the successful marketing and letting of their property is compromised by excessive agent fees to tenants (and each week vacant is 2% of the annual rent lost)

For the tenant, excessive fees means they do not get 'value' - a bad start to the landlord-tenant-agent relationship.

